



Trusted Solutions,  
Passionate People

# Newsletter March 2016



## Vicair Academy 'Static Air' Mattress

### Introducing the Vicair Academy ..

The Academy mattress offers a **'Very High Risk'** surface using **static air therapy**. Vicair's "SmartCell™" technology is comprised of hundreds of small triangular shaped air filled cells contained within compartments providing an optimal patient interface. Designed to offer maximum comfort for the patient the mattress sections can be adjusted in density by adding more or less cells, and helping to minimise tissue damage from **shear** and **friction** forces. Available in Standard and Plus (Bariatric) sizes the **Vicair Academy** mattress can accommodate patients up to a maximum user weight limit of 500kg.

For more information contact your local Business Development Manager or our Customer Service Team and ask to be sent a brochure (order code 1590905).



SmartCells filled with air



## INSIDE

- Softform Premier Spinal
- Pressure relieving Heelboot
- Latest news on the PAC Team
- Success in Ireland
- Events schedule



## Invacare's Audit Service

Invacare has been providing their complimentary Audit Service for over 20 years, working closely with customers to ensure equipment continues to meet a high standard of clinical efficacy. The friendly and experienced team are well known to many NHS Trusts who regularly use them to carry out mattress audits on static mattresses, cushions, overlays and hybrid mattresses. The team regularly receive very favourable feedback on the efficiency of the service, the professional manner of staff and the invaluable information of the report findings. To find out more on how the Invacare Mattress Audit Team could help, take a look at the updated information on our website, contact your local Business Development Manager or call us on **01656 776222**.



Let our Audit Team help you ensure patient safety

Trusted Solutions, Passionate People



# Did you know?...

...about these great products in the Invacare range

## Invacare Softform Premier Spinal Mattress

A high specification replacement mattress designed for those with **newly acquired spinal injuries**. Practical and durable, this mattress delivers exceptional levels of comfort and pressure reduction, and aids patient rehabilitation. For patients considered at **'Very High Risk'** of developing pressure ulcers, the mattress also has the benefit of the durable "SRT" (**S**trikethrough **R**esistant **T**echnology) cover fabric.



Order code  
SPM(size)/SPINAL

Unique dual foam insert providing a choice of two stable support surfaces for maximum comfort and pressure redistribution

.....  
**Find out more about the Softform Spinal on our website [www.thinkpressurecare.co.uk](http://www.thinkpressurecare.co.uk) or ask your local Business Development Manager to come and show you.**  
.....

## Vicair® MaxXcare Pro Heelboot

A clinically relevant support accessory that provides excellent comfort and heel off-loading for patients with a 'High Risk' of developing pressure ulcers to the vulnerable heel area. The **MaxXcare Pro Heelboot** can be an effective solution for wound healing, as its unique lightweight design is a perfect solution for patients lying down or in a seated position. (NICE 2014). Already being used by many hospitals as part of their Pressure Ulcer Prevention Strategy for "Heels", the MaxXcare heelboot is currently in place as part of on-going clinical trials. Ask your local Business Development Manager to see a sample, or find out more on our website, [www.thinkpressurecare.co.uk](http://www.thinkpressurecare.co.uk)



Order code 1578539

.....  
**Find out more about the MaxXcare Pro Heelboot on our website [www.thinkpressurecare.co.uk](http://www.thinkpressurecare.co.uk) or ask your local Business Development Manager for a sample!**



## Congratulations Annie

**Annie, our Clinical Specialist** for Pressure Area Care is always busy supporting our team and customers. We are pleased to announce that her **honorary tissue viability nurse contract for Worcester Health & Care Trust** has been extended for a further year. She is also busy running a number of clinical trials and regularly presents at education training days, including our very own Invacademy.

If you have anything you think Annie could help you with, then please get in touch with her [aallsopp@invacare.com](mailto:aallsopp@invacare.com) or come and speak to her and the rest of the team at one of our up and coming events.

## Tallaght Hospital standardises on the Softform Premier Active system

Working with the Tissue Viability Team Invacare Ireland have recently secured a **3 year contract** with **Tallaght hospital**. The contract, accounts for all mattresses and emergency trolley mattresses. Established in 1998 at a capital cost of £140m, the state of the art facility at Tallaght has 625 beds and provides care for adults, children and older people. The ethos of the hospital is to provide the **best evidenced based care for patients**, and staff are

always looking at ways to improve patient care. The hospital is very focused in its work to prevent and manage pressure ulcers and were very encouraged with the **favourable results** of an evaluation of the **Softform Premier Active 2 Hybrid mattress system** that was undertaken in 2015. Invacare Ireland are looking forward to continuing to work with the Tallaght Team over the next 3 years.



The modern Tallaght Hospital in Ireland that has selected the **Softform Premier Active 2** for the next 3 years.












### **Softform Premier Active 2**

The redistributing qualities of specially cut foam castellations at the patient interface, with air cells beneath that can be inflated as required to provide active therapy.



# Meet the team and stay in touch

## Meet the team - Business Development Team

	<p><b>David Beavis</b> National Sales Manager Mob: 07977 980723 dbeavis@invacare.com</p>		<p><b>Richard Mears</b> Scotland Mob: 07929 027547 rmears@invacare.com</p>		<p><b>Martin Broad</b> North East Mob: 07977 090632 mbroad@invacare.com</p>
	<p><b>Jamie Lissaman</b> E Anglia, E Midlands &amp; N London Mob: 07973 836382 jlissaman@invacare.com</p>		<p><b>Beulah Pope</b> Wales &amp; South West Mob: 07977 980709 bpope@invacare.com</p>		<p><b>Matt Ashdown</b> South East Mob: 07970 842324 mashdown@invacare.com</p>
	<p><b>Kurt Johnson</b> North West Mob: 07977 001459 kjohnson@invacare.com</p>		<p><b>Annie Allsopp</b> UK PAC Clinical Specialist Mob: 07973 437085 aallsopp@invacare.com</p>		<p><b>Esther Acton</b> PAC Product Specialist Mob: 07977 980720 eacton@invacare.com</p>



To request PAC brochures and support materials please see our website [www.thinkpressurecare.co.uk](http://www.thinkpressurecare.co.uk) or contact our Marketing Assistant, Joan James on **01656 776283** or email Joan on [jjames@invacare.com](mailto:jjames@invacare.com)

## Think Pressure Care team up and coming events and exhibitions

	EVENT	PLACE	DATE
	<b>TVNAI</b>	The Hilton Hotel, Kilmainham, Dublin 8	April 14th 2016
	<b>WCAUK Skills Day</b>	Oulton Hall, Leeds LS26 8HN	April 15th 2016
	<b>TVS 2016 The Conference</b>	Cardiff City Hall	20th and 21st April, 2016
	<b>Infection Prevention Control, Ireland</b>	Citywest Hotel & Golf Resort, Saggart, Co Dublin	4th May 2016
	<b>NAEP National Annual Conference 2015</b>	Chesford Grange Conference Centre & Hotel, Kenilworth, Warwickshire	16th & 17th June 2016

Keep yourself informed of where the team will be and come and see us at an event near you

## Are you following us on Social Media?



**Follow us on Twitter:**  
@Tpressurecare



**Follow us on LinkedIn:**  
Think Pressure Care Think Invacare

We regularly update our platforms with the latest useful information. If you you want to keep track of the latest industry news follow **Think Pressure Care**

**Invacare Ltd,**  
**Pencoed Technology Park,**  
**Pencoed,**  
**Bridgend. CF35 5AQ**  
**T: 01656 776 222**  
**F: 01656 776 220**